Asian Aerospace 2009, Hong Kong

Avio-Diepen Hong Kong Ltd exhibited at the Asian Aerospace 2009 with great success. There were over 12,600 attendees - one third from China, one third from other Asian countries, and the remainder from the rest of the world.

We would like to express our gratitude to Ancra International LLC, Circor Aerospace, Device Technologies, Inc., Eridine Incorporated, Radiant Power Corp. and Switlik Parachute Co. for their professional on-site support at our booth.

“...It is our honor to have guests from so many countries visiting our booth, especially President Xu Qinghong and Vice President Ma Xiaojun of COMAC Shanghai Aircraft Customer Service Co. Ltd.,” a remark made by Vice President Leonard Fok of Avio-Diepen Hong Kong Ltd.

Avio-Diepen introduces Arkwin’s New Actuator Exchange Program for the Aftermarket

Arkwin and Avio-Diepen are offering a completely new and unique exchange program for the CFM56 VSV-actuator. In return for every actuator in need of repair, a factory new unit will be provided, which comes with a brand new OEM warranty.

The objective is to minimize your cost of ownership and to minimize the Turn-Around-Time (TAT) of actuators for the aftermarket. Arkwin and Avio-Diepen are working closely together to implement this lean initiative. The program is available for all MRO facilities and airlines worldwide, effective immediately.

Launch customers have already signed up and the program is very straightforward. It provides our customers with the following benefits:

• Exchange your actuators in need of repair with OEM Factory New units at a sharply reduced price
• The exchange units will come with full 6000 hour or 3 year OEM new manufacturer warranty
• The exchange unit will provide significantly increased MTBF and MTBUR (Factory New vs. Repair)

• Stock availability for this program is guaranteed by means of multiple worldwide stocking locations provided by Avio-Diepen and Arkwin. Delivery will be 7 days or less.
• No more BER replacement cost to worry about
• Your other costs that will be minimized by this program are:
  • Transaction costs
  • Inventory costs
  • Logistics costs

The key advantage of this exchange program is a lower cost of ownership experience. It is more cost effective than repairing your actuators. Arkwin, together with Avio-Diepen, have already launched this program for the Variable Stator Vane (VSV) actuators used on CFM56-5 and -7 engines [Arkwin P/N 1211313-010 / GE P/N 1324M12P10].

To find out more about this new concept we invite you to contact your nearest Avio-Diepen or Arkwin representative.

Cage Code: 98391

DONALDSON COMPANY APPOINTS AVIO-DIEPEN AS DISTRIBUTOR

Donaldson Company, Inc. has taken important strategic steps towards building a complete filtration product portfolio, increasing customer satisfaction and optimizing its distribution channels.

For the complete article, please see page 8. For new product introduction from Donaldson, see page 4.
Avio-Diepen Inc. has a new Regional Sales Manager for the aftermarket. Chris Jefferson was hired by Avio-Diepen, Inc and started working for the company on Oct 1st, 2009.

Chris brings over 11 years of sales and customer service experience. He has a technical sales background in the lighting industry and got his start in advertising and sales. Chris progressed into a regional management position within the lighting and advertising industries by exceeding sales goals every year. Additionally, Chris feels as if he can use the same tools for success that he used in the other industries.

Chris is an Atlanta, GA native and a Navy veteran. He has been married for 11 years to his wife Sheree. They have two sons ages ten and six.

Avio-Diepen recently expanded its capability in cable harness products. With Nexans on board as a new supplier, Avio-Diepen can now offer a wide range of electrical wire and cable in addition to our existing range of connectors, back shells and cable harness protection products.

Nexans is a manufacturer of electrical wire and cable as diverse as PTFE Powder Extrusion, Tape wrap cables, Cross-linked cables and Melt Extrusion. Nexans provides the largest range of aircraft wires and cables in the industry.

Avio-Diepen now has stock available for the most frequently used Airbus wire specs and sizes and we can supply it at the length that you require. No need to purchase large rolls of wire when you only need a few meters. Please see the table below for a brief overview of our inventory of bulk cables. In addition to this, Avio-Diepen holds inventory of SATCOM cable assemblies and extensible cable.

<table>
<thead>
<tr>
<th>Bulk cables</th>
<th>AWG</th>
</tr>
</thead>
<tbody>
<tr>
<td>ASNE0261</td>
<td>18 thru 24</td>
</tr>
<tr>
<td>ASNE0264</td>
<td>20 thru 24</td>
</tr>
<tr>
<td>ASNE0272</td>
<td>22 thru 26</td>
</tr>
<tr>
<td>EN2267</td>
<td>18 thru 24</td>
</tr>
<tr>
<td>EN2714</td>
<td>18 thru 24</td>
</tr>
<tr>
<td>ASNE0293</td>
<td>50 Ohms COAX cable</td>
</tr>
</tbody>
</table>
Cooperation among the State Administration of Foreign Experts Affairs, PRC, COMAC and Avio-Diepen

To further understand the issues related to the fast commercial aviation industry growth in China and explore cooperation opportunities to contribute to its success, Avio-Diepen Hong Kong Ltd. has been actively participating in the liaisons with the State Administration of Foreign Experts Affairs, PRC and COMAC. At the same time, Avio-Diepen is willing to share not only our experience in international aviation material management, but also our global commercial aviation network. Leonard Fok, Vice President of Avio-Diepen Hong Kong Ltd said, “Chinese people believe that solutions are more than problems. Avio-Diepen wishes to be a part of the solutions to the developing difficulties encountered by the commercial aviation industry in China.”

**Equipment for C919**
Following the ARJ21 regional jet program, COMAC is developing a 150 to 190-seater commercial turbojet - C919 with the target maiden flight and delivery in 2014 and 2016 respectively. Avio-Diepen Hong Kong Ltd. is working closely with COMAC and our interested principals for equipment selection on C919.

**Consignment Agreement Signed between Shanghai Aircraft Customer Service Co. Ltd and Avio-Diepen Hong Kong Ltd.**
Shanghai Aircraft Customer Service Co. Ltd. and Avio-Diepen Hong Kong Ltd. signed a Consignment Agreement as a part of their long-term strategic cooperation of developing a competitive worldwide aviation spare support management system for the aircraft manufactured by COMAC including the ARJ21.
Donaldson-Le Bozec released its extended life, flawless HEPA cabin air filter, 4308100-3, for the Airbus A330 and A340 in June 2009.

### Longer Life and Consistent Performance
Donaldson’s cabin air filter lasts 5,600 flight hours – 40% longer life than previous versions. This increased life allows your filter to become more efficient over time. As the filter loads with dirt and contaminants, the efficiency increases – giving you top performance throughout the life of the filter.

### Longer Service Intervals Reduces Costs
Donaldson’s longer life filter allows for a direct cost savings by prolonging your replacement intervals. This saves you overhead costs associated with filter maintenance and reduces your annual purchase expense.

### Watch Out for Fancy Terms
Donaldson cabin air filters provide flawless HEPA efficiency. Don’t be tricked by fancy marketing terms such as True HEPA – HEPA is HEPA. There is only one industry standard - 99.97% efficient on 0.3μ particles. Donaldson cabin air filters meet or exceed the HEPA requirements set by the original equipment manufacturers. In addition to 99.97% particulate efficiency, Donaldson is 99.999% efficient on virus and bacteria. Donaldson HEPA filters protect cabin and crew from airborne bacteria and viruses such as H1N1 flu and SARS.

### Airbus Approved
The Donaldson-Le Bozec 4308100-3 cabin air filter meets and exceeds all aspects of the Airbus Technical Standards and has been approved by Airbus for use on the Airbus A330 and A340. Our filter is easy to identify and has been listed in the updated illustrated parts catalog (IPC).

Cage Codes: 18265, F0218, 13520, 14818

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**Features and Benefits**
- Increased filter life by 1,600 hours - over 40% longer service life than previous versions
- Flawless HEPA efficiency - 99.97% on 0.3μ, plus 99.999% on virus and bacteria
- Increased efficiency over the life of the filter
- Maintenance time and material cost savings
- Approved by Airbus - listed in their IPC
- No impact on weight
In-Flight Entertainment (IFE)

IFE systems offer passengers a wide choice of films, music, games and TV programs during flights, and now also provide full internet and telephone connectivity via satellite links. In this edition of ADvantage we would like to highlight one of the largest providers of IFE systems in the world: Thales.

Thales
Thales entered the in-flight entertainment business in the late 90s and today employs 700+ dedicated professionals with decades of IFE experience. Its IFE headquarter office is located in California with regional offices in France, China and Singapore. Thales IFE systems equip Airbus, Boeing, Embraer and Bombardier aircraft.

Distribution Capabilities
Avio-Diepen has been appointed authorized global aftermarket distributor for Thales IFE parts. We can offer you inventory cost reduction through timely deliveries and dedicated stocking programs with delivery performance guarantees.

Our stocking facilities located around the world allow you to replace damaged or defect IFE components without delay. This reduces your costs and greatly increases passenger satisfaction. Cage codes: 0LWJ2 and ORDV3

Avio-Diepen can deliver many different types of kits, but what exactly is kitting?

A kit is a specified list of parts listed under a kit part number. Every type of repair or overhaul requires a different set of parts for which we can create a corresponding kit. Because the repair and overhaul activities are performed multiple times, the kit can be used for a long period of time and if the job changes so can the kit by adding parts to or deleting parts from the kit.

Using kits has several benefits as you can drastically reduce the number of suppliers and save on ordering and handling costs. For some processes savings can be up to 20%.

Many companies already see the benefits of kitting and as a result our kitting scope now contains:

• More than 1.400 different kit part numbers
• Covering 4.000 part numbers
• 174 customers served

Avio-Diepen offers kits for a wide variety of areas such as Engines, Actuators, Cable Harnesses, Latches, Filters, Connectors and many more. The number of areas is ever expanding as most kits are tailor made and thus based on changing customer demands. The latest area of development is that of the water boilers.

If you are interested in the possibilities kitting can offer, our account management team would be happy to make a proposal based on your specific needs.

Avio-Diepen: we add value
RECARO Aircraft Seating awarded with Crystal Cabin Awards

Avio-Diepen congratulates RECARO Aircraft Seating for winning the prestigious Crystal Cabin Award 2009 in two categories, presented for outstanding aircraft interior products.

The new RECARO CL3620 seat was the winner in the Passenger Comfort category. Designed for ultra-long range routes this economy class seat offers exceptional legroom.

The second award was won in the Industrial Design/Interior Concept category. With the SL3510, RECARO offers a short range economy seat, combining durability, design, comfort and by tipping the scale at 9 kilos, a true lightweight. In total 51 entries were submitted from 14 different countries, where the Crystal Cabin Award was presented for the third time in conjunction with the Aircraft Interior Expo.

Avio-Diepen is proud of its strategic partnership with RECARO, offering spares and AOG support together with supply chain solutions to customers around the world.

Cage Code: C1084
Avio-Diepen was one of over 1,000 exhibitors from 86 countries represented at the 62nd Annual National Business Aviation Association Conference (NBAA), held October 20 – 22 at the Orange County Convention Center. Although attendance was down by approximately 25% over last year with 22,900 attendees versus 30,000 in 2008, optimism remained high despite the current challenges facing the business aviation industry.

The show provided Avio-Diepen with the opportunity to meet with many of our existing customers and also begin conversations with new contacts. Avio-Diepen’s CEO, Vincent van Campen, and members of the Product Management team also joined from our corporate office in the Netherlands. Some key suppliers such as Orcon, Device Technologies, Essex, Circon and Actron made themselves available to provide support during the show. Thank you to everyone who made this another successful event for Avio-Diepen.

We look forward to seeing you next year in Atlanta, Georgia at the 2010 NBAA Convention to be held from October 19-21.
DONALDSON COMPANY APPOINTS AVIO-DIEPEN AS DISTRIBUTOR

Continuance from page 1:
The earlier announced acquisition of Western Filter Corp of Valencia, CA has now been followed by the appointment effective July 1st 2009 of Avio-Diepen as its stocking distributor for Commercial Aerospace Products for part of Europe, all Africa, all of the Middle East and parts of the Asian Pacific region for the product lines of Donaldson Company, Inc. [Cage Code: 18265] and Le Bozec Filtration & Systems [Cage Code: F0218]. The Western Filter product line (Cage Code: 13520 and 14818) will be distributed by Avio-Diepen for the entire EMEA and Asia regions. "We are confident that with this partnership with Avio-Diepen, the service levels to our valued customers will be further optimized and enhanced," said Sheila C. Peyraud, General Manager Aerospace & Defense of Donaldson Company.

Vincent van Campen, President of Avio-Diepen added: "We are honored that Donaldson Company has appointed Avio-Diepen as their distributor. With our extensive sales network and advanced E-commerce channels, we will not only be able to improve the service for our mutual customers, but also add value by developing filter kits and other services. This partnership helps us in fulfilling our strategic objective to offer a complete filter portfolio to the aviation market."

Avio-Diepen wishes you merry Christmas & a successful 2010

Avio-Diepen won’t be sending any Christmas cards this year. The cost we save this way will be donated to charity.

Avio-Diepen has affiliates in Australia, China and U.K.